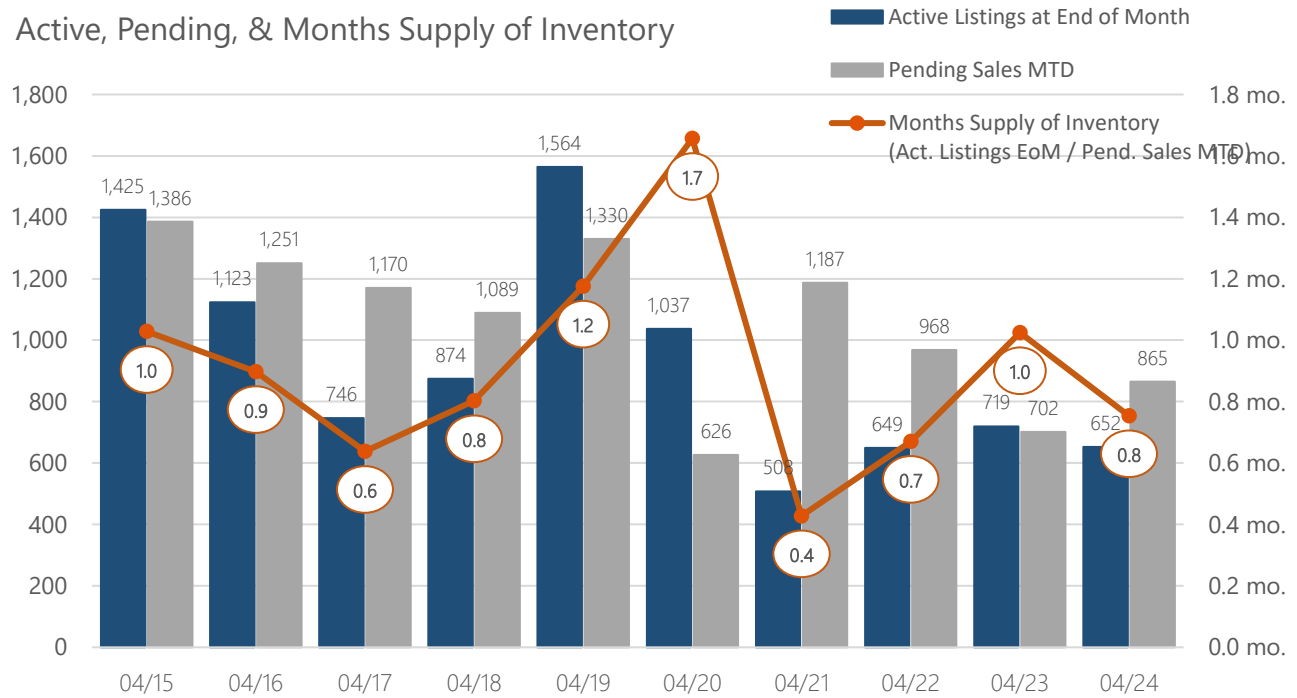
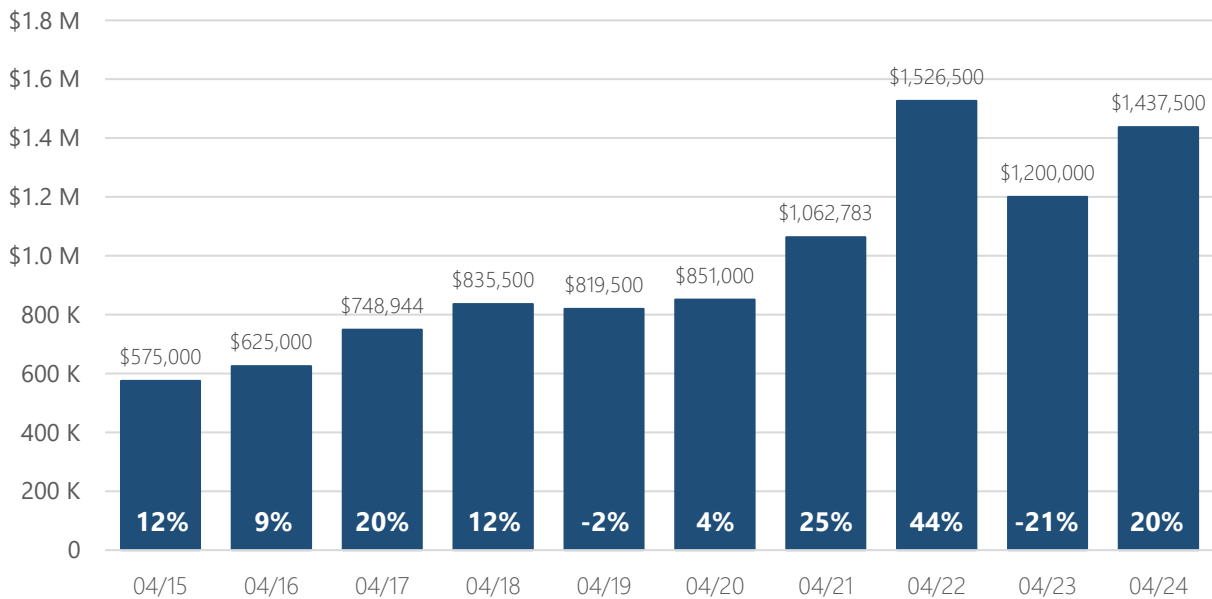


**Eastside (All Areas)**  
**RESIDENTIAL & CONDOMINIUM**

Active, Pending, & Months Supply of Inventory



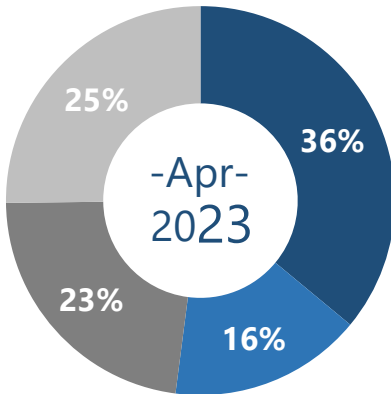
Median Closed Sales Price For Current Month Sold Properties



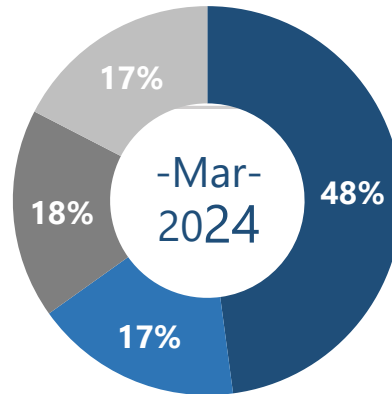
Eastside (All Areas)

RESIDENTIAL & CONDOMINIUM

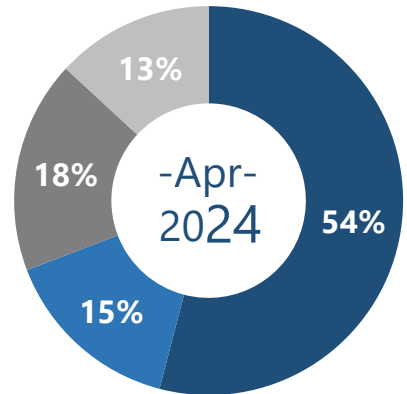
PERCENTAGE OF LISTINGS SOLD ABOVE, AT, BELOW LIST PRICE AND WITH A PRICE CHANGE



SAME MONTH LAST YEAR



LAST MONTH



CURRENT MONTH



SOLD  
**ABOVE**  
LIST  
PRICE



SOLD  
**AT**  
LIST  
PRICE



SOLD  
**BELOW**  
LIST  
PRICE



**PRICE**  
**CHANGE**  
BEFORE  
SALE

APRIL 2024

		SOLD ABOVE LIST PRICE	SOLD AT LIST PRICE	SOLD BELOW LIST PRICE	PRICE CHANGE BEFORE SALE
AVERAGE DAYS ON MARKET	▶	4	8	23	84
NUMBER OF SALES IN MONTH	▶	379	106	124	92
MEDIAN % FROM ORIGINAL LIST PRICE	▶	8%	0%	-3%	N/A

**Eastside (All Areas)**  
RESIDENTIAL & CONDOMINIUM

Sales Price to List Price  
based on Market Time

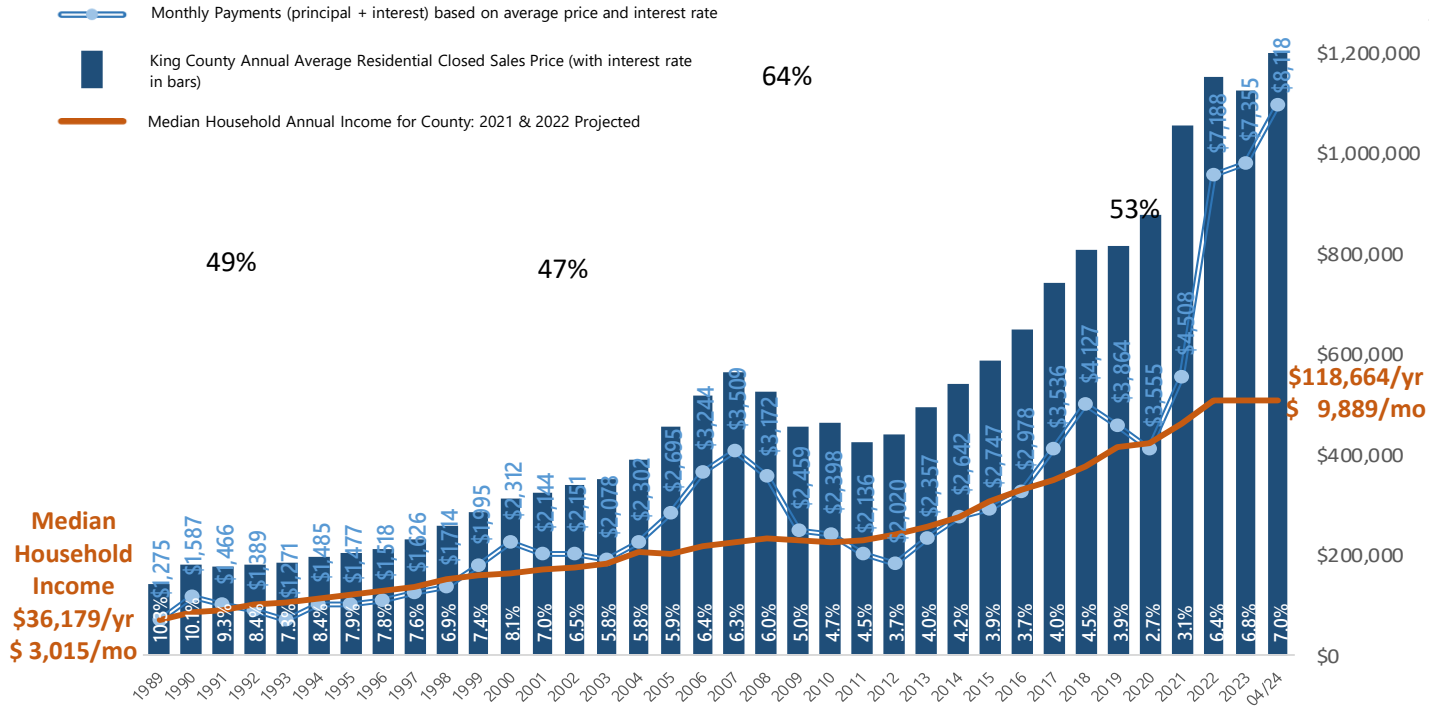
Market Time (DOM)	Median SP to Original LP %	Median SP to Last LP %	Total Units	% of Total
< 15	103.6%	103.6%	573	81.7%
15 - 30	98.0%	98.3%	50	7.1%
31 - 60	95.6%	97.2%	39	5.6%
61 - 90	94.3%	97.7%	14	2.0%
90+	93.2%	96.7%	25	3.6%
Totals			701	100.0%

The Cost of  
Waiting a Year

	Median Price	Interest Rate* 30-Year-Fixed	P&I Principal & Interest
April, 2024	\$1,437,500	6.99%	\$9,554
April, 2023	\$1,200,000	6.34%	\$7,459
	<b>\$237,500</b>	<b>0.65%</b>	<b>\$2,095</b> Per Month
			<b>\$25,141</b> Per Year

\* Per FreddieMac.com/pmms - Average of all weeks reported in calendar month

# Monthly Payments Compared to Income Trendline King County



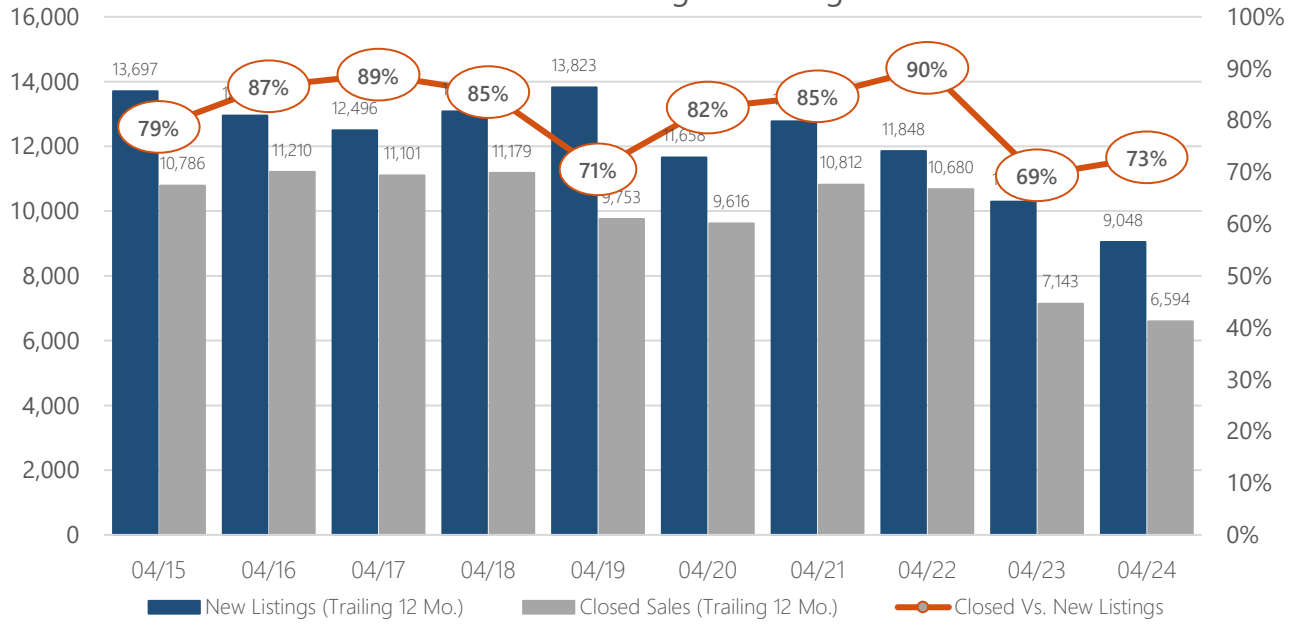
<p><b>A</b></p>	<p>Average Residential Closed Sales Price and average interest rate (percentage is on the bottom of blue bars)</p>	<p>Two Factors for Payment</p>
<p><b>B</b></p>	<p>Monthly payment based on purchase price and interest rate</p>	<p>Purchaser's Buy Payment</p>
<p><b>C</b></p>	<p>Annual Median Household Income for County: 2021 &amp; 2022 Projected</p>	<p>Payments tend to rise above the County Median Household Income Line and then return to it.</p>
<p><b>D</b></p>	<p>Monthly payments divided by median income</p>	<p>Monthly cycle peaks shown</p>

### Eastside (All Areas)

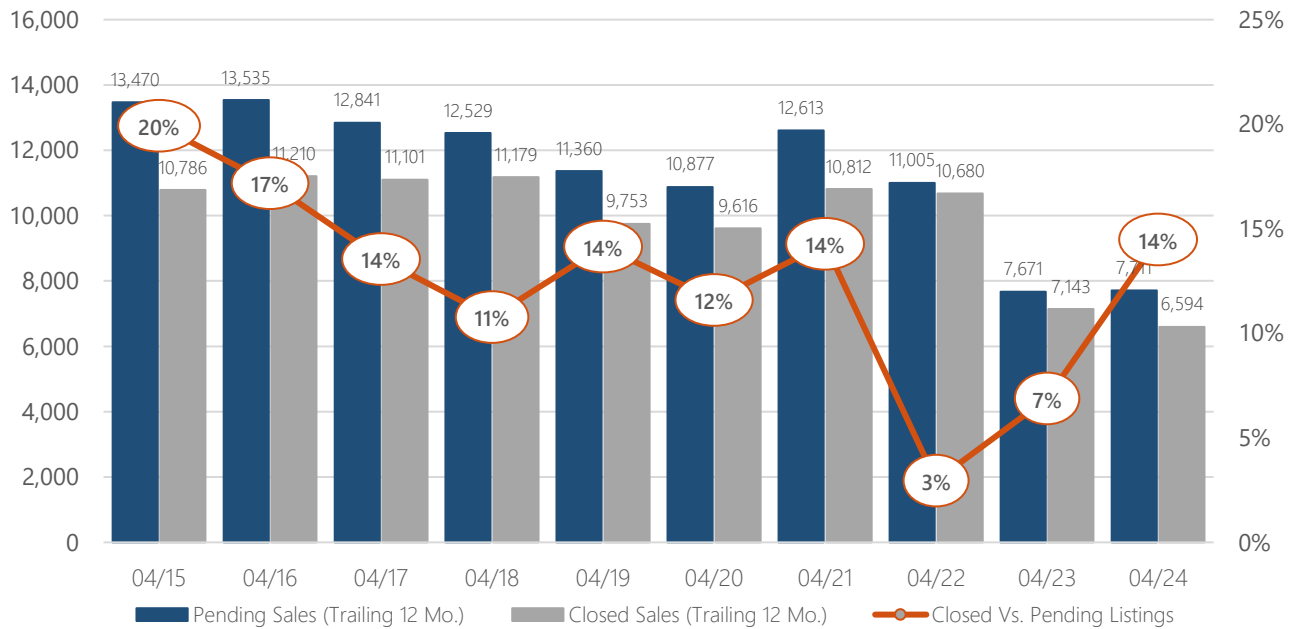
#### RESIDENTIAL & CONDOMINIUM

#### What Are The Odds of Selling?

#### Closed Sales as a Percentage of Listings Taken



#### Percentage of Pending Sales that do not Close



Months Supply  
of  
Inventory  
•  
**CURRENT  
MONTH**  
•  
KING &  
SNOHOMISH  
COUNTY  
•  
RESIDENTIAL &  
CONDOMINIUM

Area	Months Inventory			Area	Months Inventory		
	2022	2023	2024		2022	2023	2024
100	0.4	0.8	1.0	530	0.6	0.8	0.6
110	0.4	0.6	0.8	540	0.6	1.0	0.7
120	0.6	0.6	0.8	550	0.7	0.9	0.7
130	0.5	1.1	1.1	560	0.7	0.8	0.9
140	0.5	1.0	0.9	600	0.6	1.0	0.5
300	1.0	0.9	0.8	610	0.6	0.9	0.6
310	0.5	0.6	1.0	700	0.8	1.7	1.5
320	0.5	0.9	0.9	701	1.9	3.1	5.2
330	0.5	0.9	0.9	705	0.5	0.9	1.0
340	0.6	0.7	0.6	710	0.5	1.0	0.8
350	0.7	1.1	0.6	715	0.6	1.0	0.8
360	0.5	0.7	0.7	720	0.5	0.8	1.3
380	0.6	1.1	1.3	730	0.5	0.6	0.6
385	0.8	2.5	1.2	740	0.5	0.6	0.6
390	0.8	1.5	1.9	750	0.6	0.8	0.7
500	0.7	0.6	0.7	760	0.6	0.9	1.1
510	0.8	1.5	0.6	770	0.6	0.9	0.7
520	0.8	2.7	1.9	800	0.6	2.6	1.5

0 - 2	2 - 4	4+
SELLER'S ADVANTAGE	BALANCED ADVANTAGE	BUYER'S ADVANTAGE

### 2 YEARS AGO



### 1 YEAR AGO



### CURRENT YEAR



Created by Windermere/East using information and statistics derived from Northwest Multiple Listing Service. Months Supply of Inventory is active inventory on the last day of the month divided by the number of properties that went pending, signed agreement between buyers and sellers, during the month.

## Eastside (All Areas) Statistics To Know

### Residential

	April, 2024	April, 2023	Difference	% Change
Months Supply of Inventory	0.7	1.0	-0.3	-33%
Active Listings at End of Month	440	550	-110	-20%
Pending Sales MTD	631	529	102	19%
Pending Sales (Trailing 12 Months)	5,628	5,691	-63	-1%
Closed Sales MTD	514	397	117	29%
Closed Sales (Trailing 12 Months)	4,893	5,328	-435	-8%
Closed Sales Price (Median)	\$1,677,500	\$1,450,000	\$227,500	16%
30-Year-Fixed-Rate Mortgage Rate	7.0%	6.3%	0.7%	10%
Monthly Payments (P&I)	\$11,149	\$9,013	\$2,136	24%

### Condominium

	April, 2024	April, 2023	Difference	% Change
Months Supply of Inventory	0.9	1.0	-0.1	-7%
Active Listings at End of Month	212	169	43	25%
Pending Sales MTD	234	173	61	35%
Pending Sales (Trailing 12 Months)	2,083	1,980	103	5%
Closed Sales MTD	188	143	45	31%
Closed Sales (Trailing 12 Months)	1,701	1,815	-114	-6%
Closed Sales Price (Median)	\$722,500	\$620,000	\$102,500	17%
30-Year-Fixed-Rate Mortgage Rate	7.0%	6.3%	0.7%	10%
Monthly Payments (P&I)	\$4,802	\$3,854	\$948	25%

### Residential & Condominium

	April, 2024	April, 2023	Difference	% Change
Months Supply of Inventory	0.8	1.0	-0.3	-26%
Active Listings at End of Month	652	719	-67	-9%
Pending Sales MTD	865	702	163	23%
Pending Sales (Trailing 12 Months)	7,711	7,671	40	1%
Closed Sales MTD	702	540	162	30%
Closed Sales (Trailing 12 Months)	6,594	7,143	-549	-8%
Closed Sales Price (Median)	\$1,437,500	\$1,200,000	\$237,500	20%
30-Year-Fixed-Rate Mortgage Rates	7.0%	6.3%	0.7%	10%
Monthly Payments (P&I)	\$9,554	\$7,459	\$2,095	28%

## Eastside (All Areas) RESIDENTIAL & CONDOMINIUM

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	MTD % Change	YTD Summary	T	YTD % Change
2024	Active Listings (EOM)	434	501	566	652									-9%	538	AVG	-19%
	New Listings Taken in Month	528	753	975	1,043									44%	3,299	YTD	23%
	# of Pending Transactions	464	616	827	865									23%	2,772	YTD	16%
	Months Supply of Inventory	0.9	0.8	0.7	0.8									-26%	0.8	AVG	-29%
	# of Closed Sales	272	388	591	702									30%	1,953	YTD	14%
	Median Closed Price	1,195,000	1,284,000	1,450,000	1,437,500									20%	1,350,151	WA	18%
2023	Active Listings (EOM)	631	555	737	719	740	815	886	890	981	869	705	441	11%	661	AVG	95%
	New Listings Taken in Month	506	514	926	726	918	948	915	827	873	623	420	225	-27%	2,672	YTD	-33%
	# of Pending Transactions	480	526	685	702	799	762	728	713	634	568	411	324	-27%	2,393	YTD	-25%
	Months Supply of Inventory	1.3	1.1	1.1	1.0	0.9	1.1	1.2	1.2	1.5	1.5	1.7	1.4	53%	1.1	AVG	178%
	# of Closed Sales	247	389	542	540	626	746	607	705	569	552	450	386	-40%	1,718	YTD	-31%
	Median Closed Price	1,072,500	1,050,000	1,223,250	1,200,000	1,253,550	1,268,444	1,275,000	1,303,000	1,275,000	1,210,000	1,230,000	1,251,000	-21%	1,141,527	WA	-14%
2022	Active Listings (EOM)	137	195	376	649	901	1,366	1,493	1,315	1,352	1,262	993	682	28%	339	AVG	-20%
	New Listings Taken in Month	539	822	1,312	1,318	1,478	1,522	1,273	914	1,047	745	413	227	-4%	3,991	YTD	-5%
	# of Pending Transactions	455	725	1,031	968	1,010	730	772	823	716	550	393	284	-18%	3,179	YTD	-19%
	Months Supply of Inventory	0.3	0.3	0.4	0.7	0.9	1.9	1.9	1.6	1.9	2.3	2.5	2.4	57%	0.4	AVG	-12%
	# of Closed Sales	341	428	822	898	944	892	656	767	698	644	444	380	-14%	2,489	YTD	-18%
	Median Closed Price	1,235,000	1,159,000	1,323,750	1,526,500	1,400,000	1,300,000	1,200,000	1,185,000	1,200,000	1,200,000	1,152,750	1,101,825	44%	1,325,456	WA	30%
2021	Active Listings (EOM)	388	422	388	508	416	441	547	449	407	275	133	69	-51%	427	AVG	-48%
	New Listings Taken in Month	707	858	1,266	1,371	1,242	1,440	1,310	1,157	1,042	809	521	336	76%	4,202	YTD	14%
	# of Pending Transactions	690	794	1,254	1,187	1,269	1,328	1,119	1,200	1,037	896	634	343	90%	3,925	YTD	25%
	Months Supply of Inventory	0.6	0.5	0.3	0.4	0.3	0.3	0.5	0.4	0.4	0.3	0.2	0.2	-74%	0.5	AVG	-58%
	# of Closed Sales	524	576	880	1,048	1,102	1,231	1,255	1,136	1,051	973	805	638	66%	3,028	YTD	31%
	Median Closed Price	891,475	955,125	1,125,000	1,062,783	1,100,000	1,150,000	1,167,000	1,100,000	1,122,000	1,126,000	1,200,000	1,276,112	25%	1,016,791	WA	23%
2020	# of Active Listings	664	666	893	1,037	1,131	1,120	1,156	1,111	969	876	623	394	-34%	815	A	-42%
	New Listings Taken in Month	766	898	1,225	781	1,100	1,292	1,358	1,335	1,250	1,160	648	426	-40%	3,670	YTD	-12%
	# of Pending Transactions	733	891	884	626	987	1,238	1,267	1,318	1,303	1,208	806	561	-53%	3,134	YTD	-20%
	Months Supply of Inventory	0.9	0.7	1.0	1.7	1.1	0.9	0.9	0.8	0.7	0.7	0.8	0.7	41%	1.1	A	-29%
	# of Closed Sales	421	533	726	633	543	859	1,059	1,078	1,091	1,257	982	915	-29%	2,313	T	-11%
	Median Closed Price	780,000	829,300	854,950	851,000	865,000	900,000	920,000	911,514	915,000	960,000	950,000	955,000	4%	829,886	WA	3%

Created by Windermere/East using information and statistics derived from Northwest Multiple Listing Service.

**AVG = Average, YTD = Year to Date, WA = Weighted Average, T = Total**



**Eastside (All Areas)**  
RESIDENTIAL & CONDOMINIUM

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	MTD % Change	YTD Summary	T	YTD % Change
2019	Active Listings (EOM)	1,265	1,294	1,502	1,564	1,942	2,022	1,921	1,786	1,713	1,488	1,002	642	79%	1,406	AVG	116%
	New Listings Taken in Month	821	774	1,433	1,405	1,764	1,376	1,160	992	1,063	877	472	284	8%	4,433	YTD	6%
	# of Pending Transactions	699	701	1,206	1,330	1,309	1,147	1,106	957	931	943	836	514	22%	3,936	YTD	8%
	Months Supply of Inventory	1.8	1.8	1.2	1.2	1.5	1.8	1.7	1.9	1.8	1.6	1.2	1.2	47%	1.5	AVG	111%
	# of Closed Sales	461	518	726	892	1,162	1,072	1,021	973	752	801	769	753	-1%	2,597	YTD	-5%
	Median Closed Price	800,000	768,975	825,000	819,500	824,450	875,000	849,950	843,000	830,000	810,000	830,000	805,000	-2%	803,967	WA	-3%
2018	Active Listings (EOM)	485	543	698	874	1,230	1,527	1,702	1,960	2,161	2,016	1,669	1,213	17%	650	AVG	2%
	New Listings Taken in Month	697	857	1,325	1,299	1,806	1,619	1,356	1,339	1,315	999	633	323	8%	4,178	YTD	6%
	# of Pending Transactions	636	780	1,136	1,089	1,367	1,228	1,016	955	857	828	693	480	-7%	3,641	YTD	-1%
	Months Supply of Inventory	0.8	0.7	0.6	0.8	0.9	1.2	1.7	2.1	2.5	2.4	2.4	2.5	26%	0.7	AVG	2%
	# of Closed Sales	520	529	785	904	1,021	1,185	1,041	971	769	842	671	656	9%	2,738	YTD	2%
	Median Closed Price	786,425	845,319	831,000	835,500	859,950	860,000	831,662	836,778	800,000	812,530	825,000	815,000	12%	825,181	WA	15%
2017	Active Listings (EOM)	538	536	735	746	880	1,044	1,158	1,071	1,155	954	679	415	-34%	639	AVG	-29%
	New Listings Taken in Month	725	754	1,268	1,199	1,521	1,578	1,421	1,280	1,179	960	627	336	-15%	3,946	YTD	-10%
	# of Pending Transactions	684	755	1,084	1,170	1,376	1,367	1,292	1,302	1,093	1,078	842	538	-6%	3,693	YTD	-11%
	Months Supply of Inventory	0.8	0.7	0.7	0.6	0.6	0.8	0.9	0.8	1.1	0.9	0.8	0.8	-29%	0.7	AVG	-20%
	# of Closed Sales	575	502	772	828	1,072	1,225	1,114	1,222	1,065	1,015	900	828	-12%	2,677	YTD	-5%
	Median Closed Price	700,000	692,500	736,500	748,944	753,750	802,000	775,000	750,000	740,000	750,000	745,000	810,000	20%	720,273	WA	17%
2016	Active Listings (EOM)	742	788	932	1,123	1,130	1,341	1,493	1,371	1,352	1,059	756	530	-21%	896	AVG	-29%
	New Listings Taken in Month	759	929	1,301	1,403	1,405	1,631	1,403	1,195	1,191	823	553	349	-4%	4,392	YTD	-3%
	# of Pending Transactions	749	967	1,176	1,251	1,451	1,412	1,267	1,275	1,214	1,137	851	541	-10%	4,143	YTD	-10%
	Months Supply of Inventory	1.0	0.8	0.8	0.9	0.8	0.9	1.2	1.1	1.1	0.9	0.9	1.0	-13%	0.9	AVG	-23%
	# of Closed Sales	551	543	801	937	1,030	1,247	1,183	1,160	1,013	1,051	950	790	-3%	2,832	YTD	-5%
	Median Closed Price	585,000	630,000	616,100	625,000	665,181	658,000	662,500	667,250	650,000	665,900	650,000	692,750	9%	614,523	WA	11%
2015	Active Listings (EOM)	1,147	1,235	1,268	1,425	1,577	1,629	1,659	1,594	1,472	1,277	921	682	-3%	1,269	AVG	-4%
	New Listings Taken in Month	778	1,034	1,263	1,463	1,530	1,510	1,362	1,209	1,073	964	531	375	7%	4,538	YTD	6%
	# of Pending Transactions	825	1,030	1,351	1,386	1,481	1,471	1,383	1,303	1,208	1,111	869	566	6%	4,592	YTD	8%
	Months Supply of Inventory	1.4	1.2	0.9	1.0	1.1	1.1	1.2	1.2	1.2	1.1	1.1	1.2	-9%	1.1	AVG	-11%
	# of Closed Sales	550	569	881	970	1,087	1,268	1,230	1,144	1,053	995	753	848	10%	2,970	YTD	10%
	Median Closed Price	550,000	539,950	542,995	575,000	591,000	592,500	600,000	600,000	580,000	560,000	560,000	595,650	12%	552,330	WA	11%
2014	Active Listings (EOM)	1,194	1,265	1,368	1,474	1,820	1,974	2,189	2,284	2,087	1,893	1,499	1,149	4%	1,325	AVG	1%
	New Listings Taken in Month	792	904	1,232	1,373	1,661	1,470	1,538	1,305	1,093	1,015	640	437	3%	4,301	YTD	-2%
	# of Pending Transactions	867	876	1,186	1,309	1,401	1,315	1,262	1,157	1,123	1,070	879	671	-1%	4,238	YTD	-7%
	Months Supply of Inventory	1.4	1.4	1.2	1.1	1.3	1.5	1.7	2.0	1.9	1.8	1.7	1.7	4%	1.3	AVG	9%
	# of Closed Sales	543	537	730	879	1,020	1,053	1,180	1,057	960	946	762	838	-3%	2,689	YTD	-9%
	Median Closed Price	495,000	482,500	495,000	515,000	535,000	559,900	574,500	548,000	540,500	530,000	544,995	543,169	5%	497,148	WA	7%

Created by Windermere/East using information and statistics derived from Northwest Multiple Listing Service.  
**AVG = Average, YTD = Year to Date, WA = Weighted Average, T = Total**

**Eastside (All Areas)**  
RESIDENTIAL & CONDOMINIUM

MONTHLY AVERAGES BASED ON HISTORICAL DATA | 2014 - 2023

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Annual Totals	T
Active Listings (EOM)	719	750	890	1,012	1,177	1,328	1,420	1,383	1,365	1,197	898	622	1,063	AVG
% of 12 Month Avg.	68%	71%	84%	95%	111%	125%	134%	130%	128%	113%	84%	58%		
New Listings Taken in Month	709	834	1,255	1,234	1,443	1,439	1,310	1,155	1,113	898	546	332	12,266	T
% of 12 Month Avg.	69%	82%	123%	121%	141%	141%	128%	113%	109%	88%	53%	32%		
# of Pending Transactions	682	805	1,099	1,102	1,245	1,200	1,121	1,100	1,012	939	721	482	11,508	T
% of 12 Month Avg.	71%	84%	115%	115%	130%	125%	117%	115%	105%	98%	75%	50%		
Months Supply of Inventory	1.1	0.9	0.8	0.9	0.9	1.1	1.3	1.3	1.3	1.3	1.2	1.3	1.1	AVG
% of 12 Month Avg.	94%	83%	72%	82%	84%	99%	113%	112%	120%	114%	111%	115%		
# of Closed Units	473	512	767	853	961	1,078	1,035	1,021	902	908	749	703	9,961	T
% of 12 Month Avg.	57%	62%	92%	103%	116%	130%	125%	123%	109%	109%	90%	85%		
Median Closed Price	789,540	795,267	857,355	875,923	884,788	896,584	885,561	874,454	865,250	862,443	868,775	884,551	861,708	AVG
% of 12 Month Avg.	92%	92%	99%	102%	103%	104%	103%	101%	100%	100%	101%	103%		

**Eastside (All Areas)**  
RESIDENTIAL & CONDOMINIUM  
Closed Sales by Price by Month  
**2024**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	1	0	0	0									<b>1</b>
\$250,000 to \$499,999	23	29	49	41									<b>142</b>
\$500,000 to \$749,999	36	61	70	73									<b>240</b>
\$750,000 to \$999,999	49	44	68	85									<b>246</b>
\$1,000,000 to \$1,499,999	66	109	120	168									<b>463</b>
\$1,500,000 to \$2,499,999	59	94	186	234									<b>573</b>
\$2,500,000 and above	37	52	98	100									<b>287</b>
<b>Grand Total</b>	<b>271</b>	<b>389</b>	<b>591</b>	<b>701</b>									<b>1,952</b>

**2023**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	0	0	1	0	1	0	0	0	0	1	0	0	<b>1</b>
\$250,000 to \$499,999	28	58	54	48	58	54	50	62	44	37	36	27	<b>188</b>
\$500,000 to \$749,999	36	67	66	66	74	84	78	73	66	65	58	50	<b>235</b>
\$750,000 to \$999,999	52	62	75	84	95	103	74	93	86	95	71	67	<b>273</b>
\$1,000,000 to \$1,499,999	56	91	161	145	178	227	159	204	162	163	125	92	<b>453</b>
\$1,500,000 to \$2,499,999	55	77	131	130	166	211	179	190	147	125	111	103	<b>393</b>
\$2,500,000 and above	20	34	46	63	53	67	56	74	58	67	47	42	<b>163</b>
<b>Grand Total</b>	<b>247</b>	<b>389</b>	<b>534</b>	<b>536</b>	<b>625</b>	<b>746</b>	<b>596</b>	<b>696</b>	<b>563</b>	<b>553</b>	<b>448</b>	<b>381</b>	<b>1,706</b>

**YOY % CHANGE**

SALES PRICE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	YTD
\$0 to \$249,999	N/A	N/A	-100%	N/A									0%
\$250,000 to \$499,999	-18%	-50%	-9%	-15%									-24%
\$500,000 to \$749,999	0%	-9%	6%	11%									2%
\$750,000 to \$999,999	-6%	-29%	-9%	1%									-10%
\$1,000,000 to \$1,499,999	18%	20%	-25%	16%									2%
\$1,500,000 to \$2,499,999	7%	22%	42%	80%									46%
\$2,500,000 and above	85%	53%	113%	59%									76%
<b>Grand Total</b>	<b>10%</b>	<b>0%</b>	<b>11%</b>	<b>31%</b>									<b>14%</b>